

HOTEL ASSOCIATION OF THE NORTHERN MARIANA ISLANDS

HANMI AVERAGE MONTHLY ROOM OCCUPANCY RATE

| | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 |
|------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Jan. | 82.30% | 83.40% | 76.85% | 74.64% | 86.92% | 91.96% | 69.85% | 60.54% | 61.15% | 64.23% | 72.47% | 82.63% | 76.61% | 74.53% | 69.70% | 72.40% | 77.31% | 80.48% | 74.42% | 81.26% | 85.39% | 91.05% | 92.07% | 91.13% | 95.18% | 97.12% | 89.27% | 85.52% | 87.08% | 6.09% | 21.29% | 23.77% | 37.90% | 37.05% | 41.02% |
| Feb. | 87.90% | 85.00% | 85.28% | 87.77% | 92.03% | 95.92% | 71.90% | 69.48% | 69.32% | 71.63% | 66.79% | 79.28% | 82.03% | 76.85% | 73.43% | 73.60% | 76.16% | 79.81% | 83.06% | 85.66% | 86.93% | 94.45% | 96.30% | 92.57% | 97.95% | 99.87% | 97.68% | 90.42% | 87.08% | 6.09% | 21.29% | 19.61% | 43.81% | 38.18% | 42.91% |
| Mar. | 80.10% | 74.90% | 78.98% | 82.20% | 88.22% | 81.80% | 58.86% | 58.37% | 58.87% | 60.65% | 57.25% | 63.69% | 69.96% | 70.40% | 59.77% | 63.37% | 58.35% | 59.42% | 70.98% | 71.24% | 79.95% | 93.12% | 86.86% | 83.75% | 82.15% | 88.65% | 87.23% | 76.52% | 12.88% | 7.25% | 21.30% | 27.04% | 34.98% | 28.57% | 29.47% |
| Apr. | 70.30% | 62.00% | 66.85% | 71.42% | 80.76% | 83.67% | 56.70% | 55.89% | 55.37% | 56.05% | 52.00% | 51.84% | 64.81% | 69.15% | 56.48% | 49.45% | 55.34% | 54.00% | 51.22% | 46.73% | 67.80% | 75.63% | 73.67% | 83.65% | 78.05% | 89.54% | 84.29% | 79.77% | 8.20% | 8.23% | 23.75% | 31.69% | 34.68% | 23.56% | |
| May | 75.00% | 67.22% | 73.38% | 83.30% | 85.79% | 83.49% | 58.97% | 56.62% | 58.22% | 57.66% | 53.26% | 50.40% | 63.75% | 66.56% | 64.87% | 52.32% | 57.28% | 49.23% | 50.44% | 52.84% | 59.76% | 72.80% | 74.10% | 81.92% | 77.38% | 86.28% | 78.84% | 80.41% | 6.81% | 11.45% | 30.82% | 36.66% | 36.20% | 22.79% | |
| Jun. | 77.30% | 64.50% | 68.66% | 79.06% | 84.59% | 82.71% | 57.82% | 56.38% | 63.09% | 55.30% | 60.93% | 49.89% | 76.93% | 74.41% | 66.38% | 55.42% | 58.39% | 46.91% | 57.15% | 55.12% | 63.93% | 77.74% | 79.55% | 83.77% | 86.98% | 91.16% | 83.56% | 87.92% | 9.93% | 9.82% | 41.30% | 46.75% | 41.07% | 22.07% | |
| July | 76.20% | 69.28% | 77.07% | 83.46% | 81.94% | 74.24% | 51.89% | 59.65% | 62.08% | 57.40% | 67.87% | 59.53% | 70.87% | 73.89% | 64.42% | 57.27% | 62.17% | 55.09% | 61.65% | 56.93% | 65.61% | 83.47% | 81.91% | 85.20% | 91.84% | 94.93% | 79.54% | 82.30% | 6.07% | 16.44% | 33.66% | 54.42% | 45.45% | 39.31% | |
| Aug. | 77.70% | 87.24% | 87.35% | 91.87% | 90.22% | 75.08% | 55.83% | 60.62% | 63.83% | 61.63% | 71.61% | 63.39% | 74.66% | 71.77% | 66.47% | 65.30% | 60.22% | 66.18% | 69.01% | 69.77% | 82.68% | 94.01% | 91.07% | 82.75% | 93.09% | 97.25% | 89.79% | 88.81% | 7.00% | 11.97% | 33.27% | 52.86% | 44.65% | 31.08% | |
| Sep. | 85.90% | 75.87% | 83.77% | 89.09% | 87.29% | 77.92% | 52.78% | 60.89% | 62.79% | 47.88% | 64.06% | 71.64% | 79.33% | 79.65% | 63.08% | 49.20% | 55.14% | 63.00% | 59.85% | 60.34% | 66.95% | 74.89% | 73.24% | 94.27% | 84.78% | 89.83% | 81.24% | 66.15% | 6.25% | 26.36% | 20.96% | 43.29% | 43.02% | 14.87% | |
| Oct. | 73.80% | 67.56% | 69.29% | 77.90% | 83.26% | 73.67% | 47.05% | 60.46% | 59.82% | 32.98% | 54.68% | 63.67% | 63.26% | 60.66% | 58.53% | 49.30% | 59.01% | 39.37% | 54.44% | 52.43% | 58.57% | 71.54% | 71.53% | 91.06% | 79.72% | 81.84% | 75.68% | 68.24% | 4.47% | 33.29% | 26.32% | 49.97% | 31.62% | 23.18% | |
| Nov. | 78.40% | 73.56% | 82.32% | 87.29% | 90.14% | 81.53% | 57.62% | 65.27% | 62.84% | 39.33% | 63.84% | 71.37% | 67.23% | 60.90% | 58.74% | 58.90% | 61.06% | 48.44% | 61.55% | 64.33% | 74.53% | 80.84% | 83.13% | 88.04% | 90.15% | 83.49% | 60.30% | 73.38% | 4.36% | 35.21% | 21.62% | 29.78% | 61.27% | 17.30% | |
| Dec. | 75.10% | 71.39% | 74.58% | 83.51% | 75.70% | 74.26% | 57.32% | 61.16% | 57.37% | 48.41% | 75.57% | 71.22% | 71.59% | 63.20% | 61.04% | 61.21% | 62.24% | 57.48% | 67.57% | 67.79% | 84.60% | 86.20% | 85.48% | 88.31% | 94.24% | 90.76% | 78.28% | 85.67% | 4.49% | 35.01% | 23.94% | 36.94% | 39.75% | 28.69% | |
| | 78.10% | 73.49% | 77.03% | 82.62% | 85.57% | 81.35% | 58.05% | 60.44% | 61.23% | 54.43% | 63.36% | 64.88% | 71.57% | 70.16% | 63.57% | 58.98% | 61.89% | 58.28% | 63.45% | 63.70% | 73.06% | 82.98% | 82.41% | 87.20% | 87.63% | 90.89% | 82.14% | 80.43% | 17.74% | 17.20% | 26.83% | 37.96% | 38.34% | 27.28% | 37.73% |

* *REVISED

AVERAGE MONTHLY ROOM RATE

| | 1992 | 1993 | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 |
|------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|----------|
| Jan. | \$117.98 | \$126.96 | \$120.66 | \$128.14 | \$137.01 | \$153.97 | \$152.90 | \$113.47 | \$101.10 | \$102.27 | \$95.48 | \$97.81 | \$87.50 | \$89.96 | \$105.62 | \$107.06 | \$109.70 | \$116.42 | \$110.53 | \$116.21 | \$124.02 | \$128.53 | \$148.28 | \$159.43 | \$161.85 | \$174.44 | \$177.89 | \$161.56 | \$188.22 | \$146.08 | \$134.14 | \$164.41 | \$152.50 | \$140.00 | \$104.23 |
| Feb. | \$121.84 | \$123.63 | \$116.50 | \$119.29 | \$137.56 | \$145.88 | \$137.17 | \$92.17 | \$88.38 | \$86.45 | \$71.83 | \$87.76 | \$80.90 | \$89.26 | \$94.41 | \$97.05 | \$93.00 | \$96.63 | \$101.56 | \$105.54 | \$117.94 | \$140.44 | \$157.42 | \$165.88 | \$169.03 | \$185.63 | \$190.23 | \$153.35 | \$145.00 | \$136.60 | \$153.47 | \$154.31 | \$132.74 | \$103.95 | |
| Mar. | \$121.43 | \$124.38 | \$114.60 | \$116.34 | \$117.08 | \$143.26 | \$137.65 | \$104.65 | \$83.91 | \$89.28 | \$82.01 | \$82.43 | \$79.33 | \$82.27 | \$91.17 | \$86.01 | \$96.55 | \$90.55 | \$89.38 | \$89.45 | \$94.72 | \$100.41 | \$116.57 | \$124.42 | \$129.01 | \$133.13 | \$140.08 | \$140.39 | \$146.60 | \$144.08 | \$142.13 | \$132.69 | \$118.89 | \$112.81 | \$100.49 |
| Apr. | \$102.05 | \$108.99 | \$106.09 | \$105.93 | \$117.52 | \$125.96 | \$117.26 | \$96.04 | \$85.24 | \$87.49 | \$78.26 | \$73.64 | \$79.24 | \$82.76 | \$85.40 | \$84.67 | \$92.68 | \$91.02 | \$87.67 | \$93.55 | \$93.35 | \$103.07 | \$113.35 | \$119.26 | \$127.19 | \$131.13 | \$138.97 | \$135.00 | \$156.85 | \$147.25 | \$139.83 | \$132.79 | \$122.22 | \$109.95 | |
| May | \$103.63 | \$109.37 | \$102.19 | \$107.44 | \$115.96 | \$123.44 | \$113.64 | \$96.02 | \$88.42 | \$88.90 | \$81.75 | \$72.74 | \$79.32 | \$87.36 | \$88.71 | \$89.56 | \$93.54 | \$96.13 | \$93.75 | \$91.15 | \$97.39 | \$105.14 | \$114.39 | \$123.88 | \$130.32 | \$134.03 | \$140.67 | \$133.23 | \$141.45 | \$143.21 | \$140.28 | \$137.26 | \$119.99 | \$109.60 | |
| June | \$107.71 | \$110.17 | \$101.54 | \$110.23 | \$120.40 | \$128.68 | \$107.87 | \$89.09 | \$76.90 | \$80.54 | \$72.02 | \$70.61 | \$72.99 | \$78.91 | \$80.23 | \$82.88 | \$92.18 | \$87.05 | \$86.36 | \$85.61 | \$92.51 | \$102.67 | \$111.13 | \$119.19 | \$126.94 | \$131.08 | \$135.41 | \$135.17 | \$143.57 | \$144.61 | \$138.89 | \$131.03 | \$121.79 | \$105.68 | |
| July | \$123.04 | \$116.64 | \$113.05 | \$125.32 | \$135.40 | \$145.17 | \$120.93 | \$167.64 | \$90.56 | \$92.24 | \$80.85 | \$79.25 | \$79.86 | \$84.57 | \$93.03 | \$94.79 | \$97.14 | \$97.08 | \$96.96 | \$103.00 | \$107.74 | \$120.06 | \$130.57 | \$134.25 | \$144.20 | \$149.95 | \$158.86 | \$153.46 | \$162.90 | \$148.69 | \$158.33 | \$149.56 | \$134.78 | \$124.41 | |
| Aug. | \$141.95 | \$134.05 | \$130.17 | \$146.21 | \$162.96 | \$172.53 | \$140.73 | \$138.73 | \$113.55 | \$122.65 | \$107.46 | \$109.37 | \$91.95 | \$99.08 | \$113.62 | \$111.81 | \$119.18 | \$106.58 | \$112.01 | \$118.80 | \$123.78 | \$131.32 | \$146.51 | \$139.92 | \$156.25 | \$163.40 | \$172.77 | \$152.32 | \$144.13 | \$137.66 | \$171.06 | \$159.34 | \$143.17 | \$127.09 | |
| Sep. | \$114.59 | \$111.28 | \$113.35 | \$119.74 | \$125.11 | \$130.45 | \$95.15 | \$88.17 | \$80.33 | \$80.41 | \$74.68 | \$75.00 | \$78.05 | \$81.51 | \$83.72 | \$85.35 | \$89.22 | \$86.03 | \$87.53 | \$91.28 | \$93.02 | \$107.12 | \$116.84 | \$122.99 | \$130.98 | \$132.52 | \$141.96 | \$138.79 | \$143.58 | \$144.98 | \$154.61 | \$144.24 | \$130.88 | \$113.69 | |
| Oct. | \$95.32 | \$97.22 | \$93.30 | \$101.79 | \$108.96 | \$113.53 | \$83.84 | \$83.15 | \$73.49 | \$77.13 | \$72.05 | \$75.51 | \$73.62 | \$78.78 | \$84.41 | \$79.19 | \$86.54 | \$85.99 | \$89.17 | \$89.85 | \$94.18 | \$106.89 | \$118.98 | \$124.41 | \$136.02 | \$144.76 | \$145.46 | \$143.93 | \$148.22 | \$136.10 | \$144.50 | \$135.13 | \$119.87 | \$117.04 | |
| Nov. | \$93.49 | \$103.64 | \$92.26 | \$103.18 | \$111.29 | \$115.32 | \$81.47 | \$81.42 | \$80.30 | \$73.91 | \$74.30 | \$70.31 | \$75.31 | \$77.70 | \$82.47 | \$83.71 | \$89.34 | \$86.39 | \$87.19 | \$88.49 | \$93.15 | \$105.90 | \$114.59 | \$122.25 | \$124.69 | \$134.23 | \$132.91 | \$137.59 | \$144.40 | \$135.59 | \$139.53 | \$128.99 | \$112.18 | \$102.65 | |
| Dec. | \$109.69 | \$111.79 | \$108.05 | \$117.63 | \$143.52 | \$134.60 | \$118.12 | \$97.22 | \$94.61 | \$89.93 | \$86.79 | \$90.97 | \$87.21 | \$90.66 | \$97.81 | \$103.67 | \$109.70 | \$106.93 | \$103.61 | \$102.39 | \$113.20 | \$130.80 | \$139.73 | \$142.89 | \$148.16 | \$153.46 | \$139.72 | \$156.69 | \$144.85 | \$138.42 | \$150.70 | \$145.23 | \$126.00 | \$112.23 | |
| | \$112.82 | \$114.84 | \$109.48 | \$116.77 | \$127.73 | \$136.06 | \$117.23 | \$98.98 | \$88.06 | \$89.27 | \$81.46 | \$80.42 | \$84.54 | \$91.29 | \$91.93 | \$97.74 | \$96.56 | \$ 95.07 | \$ 97.61 | \$ 102.72 | \$113.32 | \$125.95 | \$132.53 | \$140.12 | \$145.93 | \$150.86 | \$148.20 | \$151.51 | \$142.64 | \$145.88 | \$ 142.85 | \$131.28 | \$119.89 | \$103.15 | |

*REVISED

October 2005 showed the loss of JAL air service from Japan as well as Hong Kong and Taiwan service from CO.
October 2006 showed the loss of NWA Osaka flights