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**HANMI OCCUPANCY AT 30% IN NOVEMBER 2023**

SAIPAN, NORTHERN MARIANA ISLANDS – The Hotel Association of the Northern Mariana Islands (HANMI) reported 30 percent average occupancy rate among its 11 member hotels for November 2023, compared to 22 percent average occupancy among 13 hotels in November 2022.

A total of 20,681 of 69,444 available room nights sold during November 2023, compared to 15,625 of 72,264 available rooms sold in November 2022. Average room rates were \$128.99 compared to \$139.53 last November.

“The month of November was tough,” said Acting HANMI Chairman Dennis Seo. “The temporary suspension of Asiana Airlines’ flights from Seoul throughout the month was one of factors that froze the recovery of visitor arrivals and tourism. Winter holiday peak season beginning mid-December will help, but it is still very clear that for full recovery, The Marianas needs market diversification, a third major source market to augment Korea and Japan.”

Hotels included in HANMI’s monthly statistical report are Aqua Resort Club, Aquarius Beach Tower, Century Hotel, GrandVrio Resort Saipan, Crowne Plaza Resort Saipan, Hyatt Regency Saipan, Kanoa Resort Saipan, Kensington Hotel Saipan, Saipan World Resort, Surf Rider Resort Hotel, and Pacific Islands Club Saipan.

The Hotel Association of the Northern Mariana Islands was established in 1985 as a professional forum for the hospitality industry of The Marianas. HANMI also makes regular charitable donations to support non-profit organizations and tourism-related government projects.

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